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PUBLIC UTILITIES COMMISSION

21 S. Fruit Street, Suite 10
Concord, N.H. 03301-2429

Tel. (603) 271-2431

FAX (603) 271-3878

TDD Access: Relay NH
1-800-735-2964

Website:
www.puc.nh.gov

October 9, 2008

Angie Borg
VP Finance
718 Hwy 82 E. Box 324
Sherman, TX 75091

Re: DM 08-108 Glacial Energy of New England, Inc.
Application for Registration as a Competitive Electric Power Supplier
First Deficiency Letter

Dear Ms. Borg:

On September 2, 2008, the New Hampshire Public Utilities Commission (Commission) received an application from Glacial Energy of New England, Inc. (Glacial) for registration as a competitive electric power supplier (CEPS). Staff has reviewed your application and has noted the following items which must be addressed before Glacial can be registered as a CEPS:

- (1) Puc 2003.01 (c) (2) requires the "applicant's business address, principal place of business, telephone number, facsimile number and email address". It appears that only the applicant's business address was supplied. Please submit the additional information.
- (2) Puc 2003.01 (c) (4) requires the "names, titles, business addresses, telephone numbers and facsimile numbers of the applicant's principal officers". On the page that lists the "Principal Officers, Directors, and Partners", there are no facsimile numbers. Also, the zip code shown there is 75090. In (8) of Glacial's application, for the same address, the zip code is shown as 75091. Please submit the correct zip code and the facsimile numbers.
- (3) Puc 2003.01 (c) (5) requires a "copy of the applicant's most recent audited financial statement". The submission of "Comparative Compiled Financial Statements" does not satisfy that requirement. Please submit Glacial's most recent audited financial statement.

- (4) Puc 2003.01 (c) (6) requires certain information “regarding any affiliate and/or subsidiary of the applicant”. There is one attachment which lists the names in which Glacial does business in North America. Are these affiliates? If so, please submit the name and business address as well as a description of the business purpose of each entity.
- (5) Puc 2003.01 (c) (9) requires the “name, title, business address, and telephone number of the applicant’s registered agent in New Hampshire for service of process”. The telephone number was not provided. Please submit the telephone number for Anderson G. Wells.
- (6) Puc 2003.01 (c) (10) requires a “copy of the applicant’s authorization to do business in New Hampshire from the New Hampshire secretary of state”. A copy of the website’s “Corporation Division” is insufficient. Please provide a copy of the authorization.
- (7) Puc 2003.01 (c) (12) requires a “description of the types of customers the applicant intends to serve, and the customer classes as identified in the applicable utility’s tariff within which those customers are served”. Although the filing states Glacial’s intent to service small and large commercial customers, it does not identify the customer classes as identified in the tariffs. Please submit that information.
- (8) Puc 2003.01 (c) (21) requires a “statement certifying that the applicant has the authority to file the applications on behalf of the CEPS and that its contents are truthful, accurate and complete.” Please submit a properly notarized statement to this effect.
- (9) Puc 2003.01 (d) requires that the applicant provide the following:
- (1) Demonstration of technical ability to provide for the efficient and reliable transfer of data and electronic information between regulated distribution companies and CEPS in the form of:
 - (a) A statement from each electric distribution company with which the CEPS intends to do business indicating that the applicant has complied with the training and testing requirements for electronic data interchange; and
 - (b) A statement from each electric distribution company with which the CEPS intends to do business indicating that the applicant has successfully demonstrated electronic transaction capability.

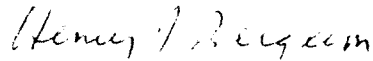
As stated in your application, these are in process. Please supply all the required statements when available.

- (8) Puc 2003.01 (d) (4) requires evidence of financial security. Please submit this when available.

- (9) Puc 2003.01 (l) requires that the "CEPS shall notify any transmission and distribution utility doing business in an area where the CEPS intends to compete of its registration application at the time it files such application with the commission and confirm with the transmission and distribution utility that it has successfully completed its registration." It does not appear that any notification of Glacial's application to become registered as a CEPS was communicated to the utilities in whose areas Glacial intends to serve customers, namely, Public Service Company of New Hampshire, Granite State Electric Company d/b/a National Grid, and Unitil Energy Systems, Inc. Please submit copies of the notification served upon the respective utilities. After Glacial is registered as a CEPS, please submit copies of the notification sent to the utilities apprising them of Glacial's successful completion of its registration.

Please address these discrepancies within 30 days so that Staff may proceed with your request to register as a CEPS. Failure to respond in a timely manner may result in the Commission dismissing, without prejudice, Glacial's application. Also, please be advised that you should reference the docket number, DM 08-108, in all future correspondence with the Commission. Should you have any questions, please do not hesitate to contact me.

Sincerely,



Henry J. Bergeron
Utility Analyst III

cc: Suzanne Amidon
Staff Attorney

